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| **Series 1 — Take These First** | | **Cred.** | **Date** |  | **Assessment and Planning** | | **Cred.** | **Date** |
|  | Vocational Services: Then and Now | 3 |  |  |  | Career Assessment: Informed Choice | 3 |  |
|  | Roles and Responsibility of an Employment Support Professional | 3 |  |  |  | Career Assessment: Skills to Complete Discovery Activities | 3 |  |
|  | Career Assessment: Foundations of Discovery | 3 |  |  |  | Vocational Assessment | 3 |  |
|  | Foundations for Vocational Success | 3 |  |  |  | A Case Study in Discovery | 3 |  |
|  |  |  |  |  |  | The Vocational Development Plan | 3 |  |
| **Worksite Supports** | | **Cred.** | **Date** | Date |  |  |  |  |
|  | Coaching for Retention and Advancement | 3 |  |  | **Business Relationships** | | **Cred.** | **Date** |
|  | Coaching and Workplace Challenges | 3 |  |  |  | Basics of Business Engagement | 3 |  |
|  | Strategies and Techniques for Vocational Success | 3 |  |  |  | The Job Development Plan | 3 |  |
|  |  |  |  |  |  | The Targeted Job Match | 3 |  |
| **Skills for Managers** | | **Cred.** | **Date** |  |  | Disability Resources and Incentives | 3 |  |
|  | Management Skills for SEMP Leaders – Data Driven Decision Making | 3 |  |  |  | |  |  |
|  | Management Skills for SEMP Leaders — Strategies for Programmatic Success | 3 |  |  | **Program / Services** | | **Cred.** | **Date** |
|  | Hiring and Onboarding Skills for Vocational Leaders | 3 |  |  |  | Community Based Prevocational Services | 6 |  |
|  | Supervision Skills for Vocational Leaders – Supporting Teams | 3 |  |  |  | ETP 101 | 6 |  |
|  |  |  |  | De |  | Pathway to Employment | 6 |  |
| **Additional Courses** | | **Cred.** | **Date** |  |  |  |  |  |
|  | Public Benefits & Financial Literacy: What do you need to know? | 3 |  |  |  |  |  |  |