NYS APSE Employment First Training Institute November 7, 2023 Fort William Henry Hotel Lake George, New York

> Creating Blue Space for Employment for All Hanns Meissner hannsm@verizon.net

OUR CHANGE IMPERATIVE ON THE APSE JOURNEY

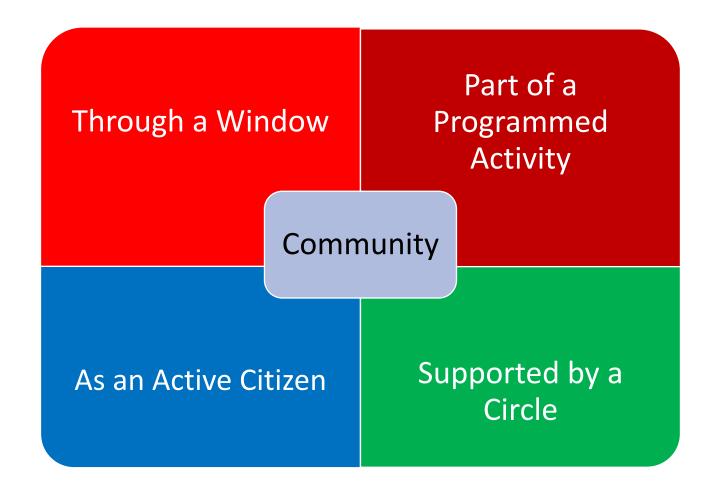
- Explore creative ways to support people in employment and valued roles in the heartbeat of our communities.
- Develop personal and organizational capacities to co-create individualized employment support arrangements with individuals and their potential employers.

Is This How You Would Describe Your Change Imperative?

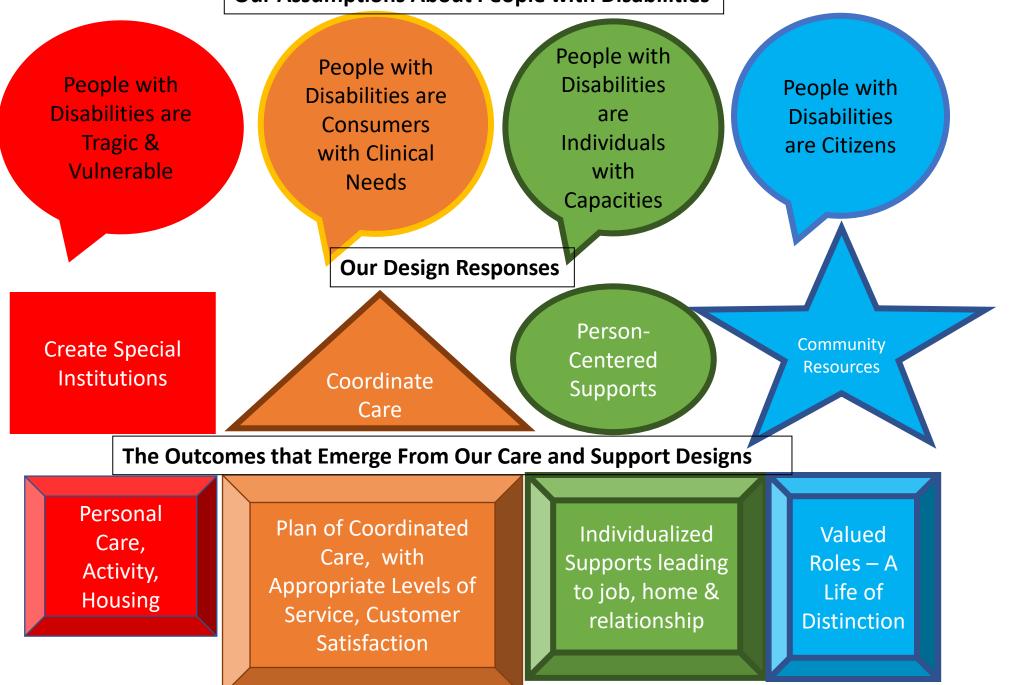
Employment for All– Beliefs & Assumptions

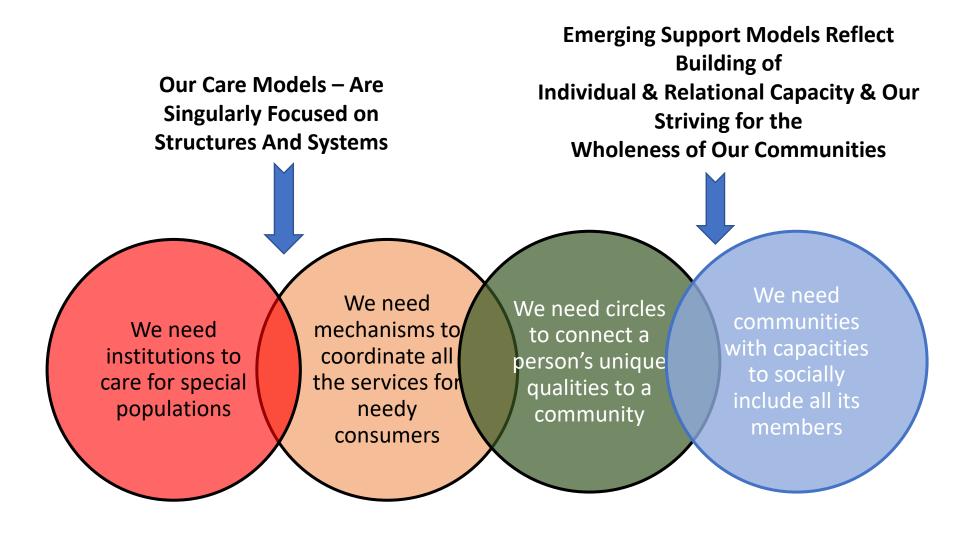
- Challenge Authority Disrupt Past Patterns of What Works for People with Developmental Disabilities (Concerning Service/Support Design. Nature of Our "Helping Relationship"
- Social Justice for All Build Inclusive Communities Concerning Membership and Participation (What criteria and qualifiers do we use?)
- Small is Beautiful People not Systems Matter (Movement Towards or Away from Big Systems)
- We Can Make Our World We Can Create our Future (Where is the Locus of Control? We Have Agency)

A Critical Question for Individuals, Teams, Organizations, Communities and Government is How Well Do Our Beliefs and Assumptions Align with Inclusive Communities and the goal of Employment for All? Our Beliefs, Actions and Service Designs About and For People with Disabilities Influence How a Person We Support Experiences the Community – Same Term - Different Meaning



Our Assumptions About People with Disabilities





Emerging Support Models Reflect Our Striving for the Wholeness of Our Communities

	Institutional Care	Managed Care	Integrative Supports	Community Supports
Organizing Principle				
Individual- Professional Relationship				
Individual-Service Experience				
Focus of Innovation and How Something New is Created	Scaling Out	Scaling Up	Scaling Deep	Scaling Deeper
Degree and Type of Complexity or How we make meaning				
Organizational Culture – How Power Shows Up				
Source of Legitimizing Service or Supports Activity				
Outcomes of Individuals				
Leadership Orientation	Authoritarian/Bureaucrat	Technician/ Problem Solver	Social Change Master	Generative Leader
Readiness for Valued Role and Employment	Not Ready	Assessed Readiness	Employment First	Employment for All

EVOLVING SYSTEM

For Persons With Developmental Disabilities

	INSTITUTIONAL CARE	MANAGED CARE	INTEGRATIVE SUPPORTS	COMMUNITY SUPPORTS
ORGANIZING PRINCIPLE	System-Centered	Outcome-Centered through Care Coordination	Person-Centered	Citizen-Centered
INDIVIDUAL- PROFESSIONAL RELATIONSHIP	Expert-Patient (professional direction, power-over)	Provider-Consumer (professional responding, power-over)	Facilitator/Broker- Self-Directed Individual (individual co-designing with others, power-with)	Resource-Autonomous Citizen (community supporting with professional ancillary, power-collective)
SERVICE-INDIVIDUAL INTERFACE (Where & how the service is delivered & experienced)	•Functionally Specified Services & Program Models •Model-Driven (pull)	•Habilitation Pathways (core processes) •Coordinating Care & Services • Service-Driven (push)	•Individualized, Wrap- Around Supports •Person-Driven (negotiated)	 Self or Co-Directed Home & Community Located Supports & Resources Community-Driven (allocation)
INNOVATION MECHANISM (Where something new is created)	•Administrative & Functional Effectiveness & Efficiencies (internal to the system) •Make Standardized Products	 Outcome-Driven, Cross Functional & Inter-Organizational Deliver Customized Services in Cost-Efficient Ways 	 Person-Centered, Inter- Organizational Co-Created Personalized Experiences 	 Citizen-Centered, Community Based Social Innovation Support Individual Citizen Autonomy
DOMINANT TYPE OF COMPLEXITY (Where meaning is made)	Many Programmatic & Regulatory Details to Manage	Multi-Discipline Integration Between Clinical, Financial & Functional Knowledge	Social Interaction Between Key Stakeholders From Different Cultures, World Views & Interests	Unclear & Unpredictable Futures With Understanding & Solutions Emerging From Action-Reflection Cycles
COORDINATION MECHANISM (Organizational authority & normative state)	•Bureaucratic Culture •Hierarchy, Command and Control &Project Management	•Rules-Based Culture •Managed Care Entities &Care Coordination	 Affiliation-Based Culture Network, Facilitated Dialogue & Mutual Adaptation (person centered planning & future search conference) 	 Collaborative Culture Seeing From the Whole Through a Process of Collective Sense-Making & Innovation Cycles
INFRASTRUCTURE (Source for legitimizing & directing organizational activities)	•Government-Driven •Social Legislation (laws, regulations, budget)	•Corporately-Driven •Rules, Norms to Make the Market Place Work	•Appreciative Inquiry-Driven (person-centered, friendly organization) •Infrastructures for learning & Innovation	• Collective Intelligence-Driven • Infrastructures for Seeing in the Context of the Whole
PRIMARY & EMERGENT OUTCOMES FOR INDIVIDUALS	•Placement •Personal Care •Activity & Housing •Face to Face Service	•Appropriate Service Levels •Reduced Cost for Services in Community Settings •Customer Satisfaction	Individualized Supports Leading to Jobs, Home & Relationship	 Citizenship Life of Distinction (assumption of valued roles)
LEADERSHIP ORIENTATION	Authoritarian/ Bureaucratic	Technician/ Problem Solver	Change Master	Generative Leader

Inspired by Otto Scharmer, 2007

How does this show up in Employment?

- What do our assumptions and practice lead us to:
- Meaningful work (to the person and others), paid well, benefits, good working relationships and work place climate.
- A "job placement" its work and its paid (but does not connect to my "my purpose". Pays the rent puts food on the table.
- A typical supported work placement janitorial, food service
- A group placement elusive to people w disabilities
- Tokenism inspires others but means little to the person

How Friendly is the Social Political Context For Employment for all?

Do We Need to Socially Innovate?

What Do the Models of Care and/or Support Express About People with Disabilities and What They Can or Can't Do?

How Well Are We and Our Organizations Positioned to Support An Employment for All Approach?

Do We Have the "Space" to Socially Innovate?

Creating Blue Space to nurture our interior condition and an intention to hold space for authentic person-centered work

Funding Cuts

Deficiency-Based Assumptions About Disability

Segregation

Workforce Crisis



Viral Pandemic

Prejudice

Overregulation

Poverty

Abuse

Marginalization

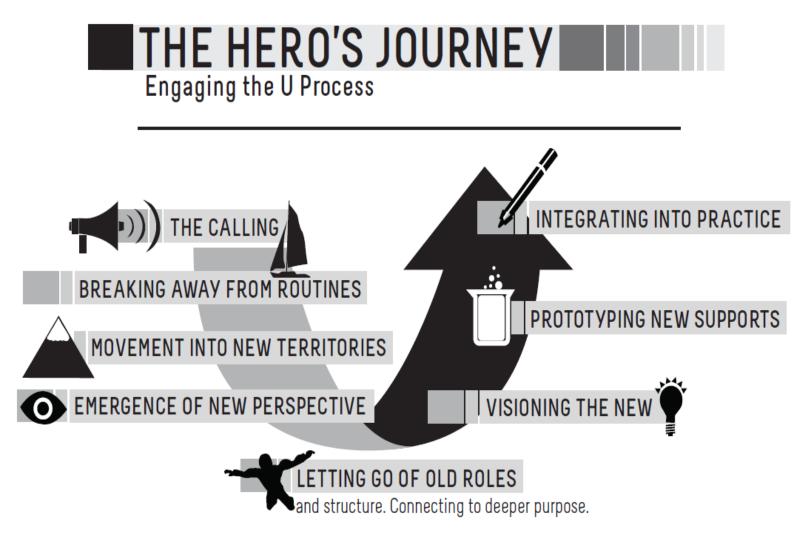
What Personal and Organizational Capacities Are Needed to Socially Innovate Customized Supports to Serve the Purpose of Employment First and for All?

little bit more Blue Space

A

Freedom to...

...build relationships ...discover new possibilities ...try new ways & learn Your Learning Journey – Deepening Capacity as an Instrument of Change in Service of Social Innovation



Inspired by Otto Scharmer

Creating Blue Space – A Social Container and an Interior Condition that Fosters:

- The Opening of Our Mind Curiosity
- The Opening of Our Heart Compassion
- The Opening of Will Courage
- The Promotion of Generative Action Implementing Innovative Support Solutions

Social Innovation Requires that We Dive Deep to Get to the Next Level

Have You Paid Attention to Your Intentions? – Do You Use Self Awareness As A Resource?- Do You Balance Advocacy with Inquiry?

Have You Gone to Places of Potential? What Have You Learned There -That May Contain a Kernel of Generative Possibility for Your Social Change Effort?

Have You Opened Yourself Up to Your Highest Purpose? How Might You Connect to the Beloved Community?

Giving Birth – Generating Prototypes

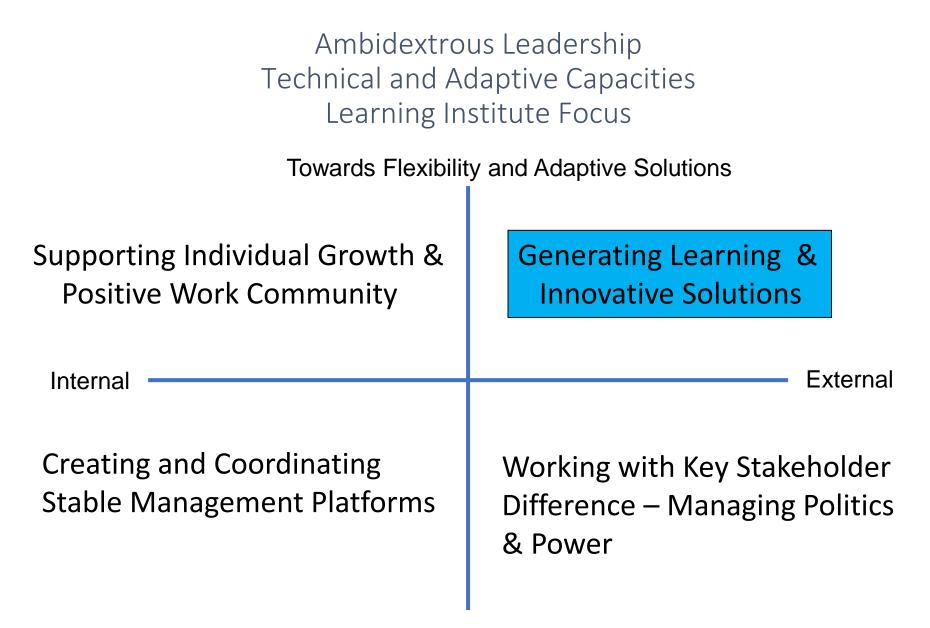
Re-engineering Regulations, Finances, Policies, Procedures and Other Organizational and Funding Architecture to Sustain Evolving Supports Designs

Co-Implementing Customized Employment Supports Designs

Crystalizing and Co-Designing an Individualized Employment Support Arrangement- With Allies and Partners: Individuals, Employers, Families, Others.

Ambidextrous Leadership Technical and Adaptive Capacities Dominant Current Focus				
Towards Flexibility and Innovation				
Supporting Individual Growth & Positive Work Community	Generating Learning & Innovative Solutions			
Internal	External			
Creating and Coordinating Stable Management Platforms	Working with Key Stakeholder Difference – Managing Politics & Power			

Towards Stability and Control



Towards Stability and Technical Solutions

How Well Do You or Your Organization Balance the Competing Commitments of Stability and Innovation? Do You or Your Organization Create Blue Space For the Emergence of New Things? Towards Deep Innovation: Levels of Imagining What is Possible Through a Learning Journey

De-Sensing

	Blind Perceiving	Not Seeing Any Future Possibilities, Entrenching into Retro-Institutional Forms			
	Legacy Perceiving	Seeing Only What is Possible in Current Service Offerings			
	Making Sense				
	Inquiry & Reasoning Breaking Ser	Working on technical solutions and work arounds to solve support problems in better ways .			
	Speculating and Experimenting				
	Re	elational Forms for a verse community			

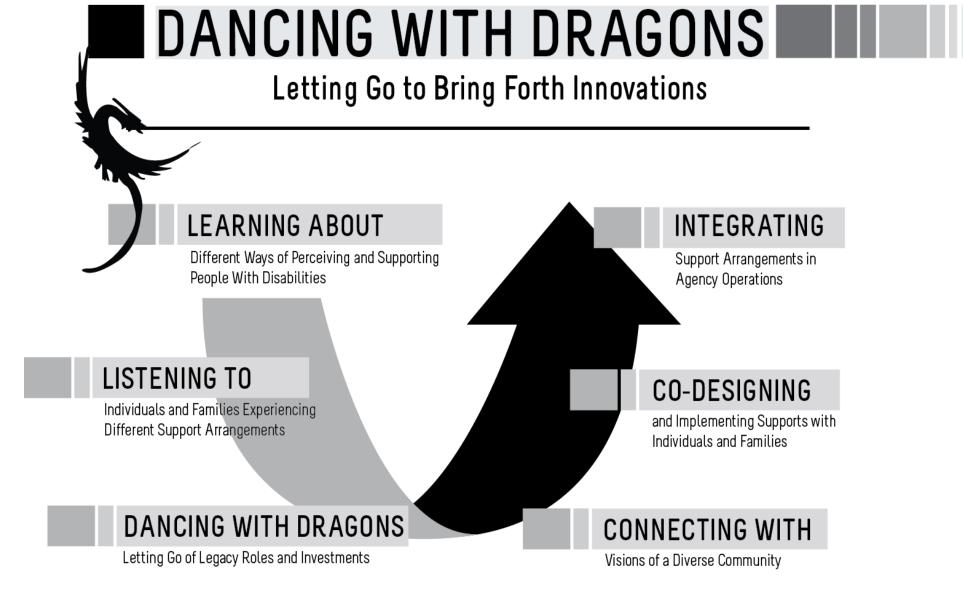


Figure 16: Dancing with Dragons (Inspired by Scharmer 2007 and Chan Allen, 2002)